

Dennis J. Encarnation

Dennis joined the faculty at Harvard University in 1982, and recently retired nearly 30 years later. He spent the first half of his Harvard career on the faculty of the Harvard Business School. Subsequently, he joined what was then the newly established Center for Business and Government, now housed in the John F. Kennedy School of Government. Dennis founded the Center's first Asia program, and taught an award-winning course on globalization to hundreds of graduate students from Harvard, MIT, and elsewhere.

Throughout his career, Dennis has worked as a consultant to multinational corporations, government agencies, and multilateral organizations. His business clients today include multinationals, local business conglomerates and state-owned enterprises based in the Americas, the Asia-Pacific, and Europe. His work in government began with a short stint in the US Office of Management and Budget, and continues with finance ministries and foreign investment agencies, often as part of a larger World Bank/IFC team.

In both his academic work and consulting, Dennis focuses on the execution of corporate strategy as it intersects with government policy, with special attention to foreign investment and international trade. On these topics, he has authored five books and over three dozen articles and case studies. That work began at Duke University, where Dennis received three graduate degrees, and continued at Stanford University, where he taught for three years before moving to Harvard.

Dennis has lived and worked around the world: from India (beginning with his doctoral research) to Southeast Asia and China (on various sabbaticals), to Japan (working in the Ministry of International Trade and Industry), to Europe (teaching at INSEAD in France), to Latin America (where much of his extended Portuguese family resides). Every summer, Dennis lives on an island off the coast of 'Downeast' Maine, where he is an active baseball coach (for his two sons) and an aging player (in an inter-island league).

Contacts:

T: 1-617-784-8513

F: 1-617-507-8343

E: dennis_encarnation@harvard.edu

E: dennis@encarnation.com

U: <http://www.encarnation.com>

U: http://web.me.com/dennis_encarnation/encarnation.com/Home.html

Dennis J. Encarnation & Associates, LLC
136 Marlborough Street, Suite #4
Boston, MA, USA 02116-1945

